

Course Structure of BBA Programme from 2025-26 AY Onwards

BBA SEMESTER III
BUSINESS LAW AND ETHICS

CREDITS: 5

Marks: 80 + 20

Course Objectives:

1. To understand the fundamentals of Business Laws and key provisions of the Indian Contract Act, 1872.
2. To understand the legal framework governing sale of goods under the Sale of Goods Act, 1930.
3. To understand consumer protection and basic concepts of intellectual property under the Consumer Protection Act, 1986.
4. To understand company management, meetings, and winding up under the Companies Act, 2013.
5. To understand business ethics and Corporate Social Responsibility (CSR).

Course Outcomes: Students will be able to:

1. Explain contract essentials and remedies for breach under the Indian Contract Act, 1872.
2. Explain sale of goods provisions and rights of an unpaid seller under the Sale of Goods Act, 1930.
3. Describe consumer rights, redressal mechanisms, and basic intellectual property concepts under the Consumer Protection Act, 1986.
4. Explain roles of directors, company meetings, and winding up procedures under the Companies Act, 2013.
5. Explain ethical principles and the role of CSR in business.

Unit - I: Introduction to Business Laws & Indian Contract Act 1872:

Meaning, nature and scope of Business law, Sources of Business laws, Overview on Indian legal system.
Offer, Acceptance & Consideration – Definition – Essentials of Valid Offer, Acceptance and Consideration.
Nature of business Agreement and Contract – Essentials of a valid contract – Types of contracts – Breach of Contract – Remedies for Breach

Unit - II: Sale of Goods Act:

Contract of Sale: Essentials of Valid Sale - Sale and Agreement to Sell - Goods: Definition and Types - Sale of Goods Act 1930 – Conditions and Warranties – Caveat Emptor – Exceptions – Unpaid Seller – Rights of Unpaid Seller.

Unit - III: Consumer Protection Act and Intellectual Property:

Consumer Protection Act 1986: Definition of Consumer - Person - Goods - Service - Consumer Dispute - Consumer Protection Councils - Consumer Dispute Redressal Agencies – Appeals
Trademarks: Definition – Registration. Patents: Definition - Kinds of Patents. Copyright: Rights: Definition - Rights of the Copyright Owner

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Unit – IV: Management of Companies, Meetings and Winding Up:

Director & Managing Director: Qualification - Position - Appointment – Duties – Disqualification- Removal and Liabilities.

Company Meetings: Types and Requisites of Meeting Winding up: Meaning - Modes of Winding Up

Unit – V: Business Ethics and Corporate Social Responsibility:

Business Ethics - levels of Business Ethics. Five Myths about Business Ethics - stages of Moral development, Kohlberg's study - Carol Gilligan's Theory - Principles of Ethics. Corporate Social Responsibility - Concept, Significance, CSR under Companies Act 2013 – ESG Framework - Accountability.

Suggested Reference Books:

1. **Miller, R. L.** (2022). *Business law today: Comprehensive* (13th ed.). Cengage Learning.
2. **Meiners, R. E., Ringleb, A. H., & Edwards, F. L.** (2023). *The legal environment of business* (14th ed.). Cengage Learning.
3. **Bangia, R. K.** (2024). *Indian contract act* (17th ed.). Allahabad Law Agency.
4. **Gulshan, S. S.** (2023). *Business law* (7th ed.). Excel Books.
5. **Kapoor, N. D.** (2020). *Elements of mercantile law*. Sultan Chand & Sons.
6. **Kuchhal, M. C., & Kuchhal, V.** (2023). *Mercantile law* (9th ed.). Vikas Publishing House.
7. **Singh, A.** (2022). *Principles of mercantile law* (11th ed.). Eastern Book Company.
8. **Tulsian, P. C., & Tulsian, B.** (2023). *Business law* (4th ed.). McGraw Hill India.